

# TAA: Why It Matters When Buying Drives

## Technology Point of View

Now more than ever, enhanced data security is a necessity for government agencies and contractors. As such, we need to go beyond safeguarding systems—security must start at the drive level. Seagate® TAA compliant hard drives and SSDs answer this need, addressing every step of the supply chain, reducing risks and meeting Federal security standards.

### Understanding TAA

TAA (Trade Agreements Act: 19 U.S.C. § 2501–2581) fosters fair and open international trade between nations, requiring that products are produced or undergo “substantial transformation” within the United States or designated country. While TAA compliance is often thought of in relation to storage systems, it also applies to individual components, such as hard drives and SSDs.

#### Four types of designated countries having reciprocal trade agreements with the US:

- Canada, Mexico and Australia
- Countries participating in the World Trade Organization’s Government Procurement agreement, including Japan and many European countries
- Caribbean Basin countries, such as Costa Rica, Haiti and Jamaica
- Countries designated as “least developed,” such as Afghanistan, Bangladesh, Laos and Ethiopia<sup>1</sup>

#### Non-TAA countries include:

- People’s Republic of China, Iran, North Korea, Russia, Cuba and India  
(This presents a significant issue for some electronics manufacturers.)

#### Approved and Recorded in the Federal Register

Seagate’s TAA-compliant solutions for enterprise and notebook hard drives are the only solutions approved and recorded in the Federal Register. This eliminates the requirement for waivers for TAA storage and meets the encryption requirements set by the US Government for both US Government entities and contractors.

#### Penalties for Non-Compliance

Any supplier having a GSA Schedule or other US Government contract, such as DOD and IDIQs, must ensure their products comply with TAA standards. Non-compliance could lead to bid award cancellation, significant fines and potential

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exclusion from Federal contracting. Additionally, TAA cannot be ignored if order values are below the dollar threshold, which is currently \$203,000 for goods and services. GSA states,

*Since the estimated dollar value of each Schedule exceeds the established TAA threshold, TAA is applicable to all Schedules. In accordance with TAA, only U.S.-made or designated country end products shall be offered and sold under Schedule contracts. Based on this ruling, that means all products offered under GSA Schedule contracts must be TAA compliant, regardless of cost.<sup>2</sup>*

## Conclusion

Seagate is a trusted trailblazer in the world of data management for government entities and contractors, providing highly secure, top performing, affordable solutions. Armed with TAA-compliant hard drives and SSDs, customers are able to adhere to strict government mandates while adding essential protection to the some of the world's most valuable data.

<sup>1</sup> [Current list of designated countries](#)

<sup>2</sup> [GSA ordering guidelines](#)

<sup>3</sup> [Guidelines for media sanitization](#)

<sup>4</sup> [NIST Special Publication](#)

[seagate.com](http://seagate.com)

AMERICAS Seagate Technology LLC 10200 South De Anza Boulevard, Cupertino, California 95014, United States, 408-658-1000  
ASIA/PACIFIC Seagate Singapore International Headquarters Pte. Ltd. 7000 Ang Mo Kio Avenue 5, Singapore 569877, 65-6485-3888  
EUROPE, MIDDLE EAST AND AFRICA Seagate Technology SAS 16-18, rue du Dôme, 92100 Boulogne-Billancourt, France, 33 1-4186 10 00